



Chamber Connection



Trotwood Chamber of Commerce
Ninth Annual Golf Outing
Friday, August 25, 2017
Meadowbrook at Clayton
6001 Salem Avenue
Clayton OH 45315
Continental Breakfast: 7:30-8:15 a.m.
Shotgun Start: 8:30 a.m.
Breakfast, Golf, Lunch, Door Prizes

Visit our website at www.trotwoodchamber.org for registration and other information.



Trotwood Chamber's
Business Expo & Job Fair
Wednesday, September 13, 2017
Trotwood Madison High School
4440 Union Road
Trotwood OH 45426
Time: 5:00 p.m. to 8:00 p.m.

Vendors, Exhibitors, Networking, Door Prizes

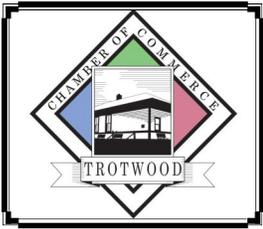
Visit our website at www.trotwoodchamber.org for registration and other information.

Member



- ***Superior Dental Care:*** This plan is designed for sole proprietors and group with 50 or less eligible employees. These specially-rated plans offer superior dental coverage, discounts of up to 11%, plus all Superior Dental care plans include an EyeMed vision discount plan.
- ***Prescription Drug Card:*** A FREE pharmacy discount card can benefit everyone including those who have an insurance prescription plan. If you have a generic copay of \$10 or higher, the ApproRx discounted price will be less than your copay 70% of the time.
- ***Workers' Compensation:*** Hunter Consulting Company provides comprehensive consulting and claim administration in the area of workers' and unemployment compensation.
- ***Trak-1:*** Provides security by enabling organizations of all sizes to accurately and responsibly access human risk and improve decision making. Trak-1 offers chamber member rates on employment background screening with a 12% discount or more!

For information on these and others benefits call Trotwood Chamber at 937.837.1484 or right click the hyperlink and email mbattle@trotwoodchamber.org.



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Trotwood Chamber
5790 Denlinger Road
Trotwood OH 45426
www.trotwoodchamber.org
JUNE 2017
Volume 12 Issue 6

I attended the annual meeting for Southern Ohio Chamber Alliance (SOCA) Wednesday, May 17. SOCA has 104 participating chambers. There were approximately 40 members attending the annual meeting. The executive director for SOCA said that there are challenges, but also opportunities to grow.

Because of our participation in SOCA, members are provided benefits that allows them to receive discounts on prescription drugs, workers' compensation, dental care and others. We encourage members to take advantage of the benefits provided by SOCA. Should you have questions, call the chamber at 937.837.1484 or visit our website at www.trotwoodchamber.org for these and other benefits provided to you.

Your executive director made a presentation on Career Day at North Dayton School of Discovery May 19. The presentation was made to the 7th and 8th grade classes. Presentations were made from the business, government, chamber and airline industries. The students were engaged and very receptive to all presentations.

Our annual golf outing is scheduled for Friday, August 25 at Meadowbrook at Clayton Golf Course and our Business Expo and Job Fair is scheduled for Wednesday, September 13. We are working diligently to get this information out to the community and surrounding areas. We encourage all members to support these initiatives.

Marie Battle, Executive Director



For renewing your membership
Epix Tube Company
Office Depot/OfficeMax
Starr Workforce Development LLC

Trotwood Community Market June 10 thru September 30

Epix Tube Company (parking lot)

5300 Salem Avenue (across from Lowe's. For more information call Kelly Adams at 937.854.7227, email kadams@trotwood.org)



Officers
President
Bethany Yost
Bethany Yost LLC

President Elect
Jim Pierce
North Dayton School
Of Discovery

Vice President
Marlon Howard
Trotwood Madison
City Schools

Treasurer
Sandra Monaghan
Salem Woods Apartments

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Dr. Karen Celik
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Pam Hall
Friendship Village

Bruce Kettelle
Totally Trotwood

Jeannette Mitchell
VFW Women Auxiliary

Quincy Pope Sr.
City of Trotwood

Deborah Smith
Alexis Enterprises

Kimberly Willis
Trotwood YMCA

Executive Director
Marie Battle, CAP

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Hunter Consulting
Ohio Chamber



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ADVOCACY & ACTION

Budget Still Being Debated

The Ohio House of Representatives completed the second leg of the budget process last month with passage of House Bill 49, the state's biennial budget. It is now the Senate's turn to deliberate and put its stamp on the budget. Check out our [All for Ohio Blog](#) (right click) for more details on its status.

Including the budget, our legislative affairs team members are actively working on a variety of other bills at the Ohio Statehouse that will impact your business

Ohio Chamber Board of Directors Opposes Rx Ballot Issue

On May 2, our board of directors voted to oppose the prescription drug purchasing ballot issue that will be on November's ballot. The proposed law would impose unworkable contracting requirements on the state of Ohio whenever it purchases any prescription drugs. The proposal would almost certainly lead to cost-shifting to private payers, including employers, perversely resulting in a majority of Ohioans paying more, not less, for their prescription drugs. Read the press release [here](#). (right click).



PREPARING STUDENTS FOR THE WORKFORCE

On May 23, the Ohio Chamber testified in the House Education and Career Readiness Committee in support of legislation aimed at providing a new course option for Ohio's primary and secondary school students.

House Bill 170 directs the Ohio Department of Education to create "computer science" academic content standards for grades kindergarten through 12. **[Learn more about how this bill will better prepare students for the future workforce.](#)**



Your **Dayton Metro Library** is a rich repository of resources for nonprofits. There is a circulating collection of books on a variety of nonprofit issues including writing successful grants, choosing board members who can act as fundraisers and strategic planning. DML is also a member of the **Foundation Center** and as such,

houses the Foundation Directory Online, a massive database of foundations that can be utilized at your convenience to generate a list of prospect foundations who could fund your nonprofit. Call [Susan Rodenberg](#) at [937.496.8624](#) to schedule your Foundation Directory Online training.

Quote for the Month:

When it comes to your Victory, it's not the outside stuff that matters; it's the inside stuff that counts." Matt Jones



Chamber Connection

June 2017

Dear Chamber Member:

Open Enrollment for the 2018-2019 Workers' Compensation Group Rating Program has now begun! The **(CHAMBER/ASSOCIATION)** is certified with the Ohio Bureau of Workers' Compensation to sponsor the Group Rating Discount Programs. Once again this year, we have partnered with [Hunter Consulting Company](#) to administer the program. With your membership, you may be eligible for a 53% discount on your premiums.

Hunter Consulting has saved our members an average of nearly \$6,000 per year. In addition to the savings, Hunter Consulting specializes in claims management, handicap reimbursement, and settlements.

To receive a FREE quote for the Group Rating Plan, please follow the link below and complete the Temporary Authorization form (AC-3). You can also call or email Jeff Price @ Hunter Consulting to provide authorization.

[Hunter Consulting AC-3](#)

Jeff Price – jprice@hunterconsulting.com or (513)-372-8718

A few benefits of participating in the Group Rating Program:

- Multiple discount levels in multiple industries
- Knowledgeable & Experienced claims administrators
- Representation at Industrial Commission by attorneys @ no additional cost
- Semi-annual safety training @ no additional cost
- Quarterly *in-person* Claims Reviews
- Flat Fee Pricing

Should you have questions or if you would like to discuss our services further, please don't hesitate to contact Jeff Price @ Hunter Consulting (513-372-8718).

Thank you for your time and consideration.

Sincerely,

Marie Battle

Marie Battle, CAP
Executive Director
Trotwood Chamber of Commerce



May 24, 2017

Dear Chamber Executive:

During the Ohio Chamber Day gathering in Columbus on May 2, our state and local chamber leaders learned more about an upcoming issue that will be on the November 2017 statewide ballot. The Ohio Chamber's board of directors joined other busi-

ness, health and veterans groups in voting to **oppose** the ballot issue.

Proponents have called it the "Drug Price Relief Act" and if voters pass it this in November, it would require state government to purchase prescription drugs at same price as paid by the US Dept of Veterans Affairs. While this may sound good on the surface, the proposal is full of flaws and experts agree it will be very difficult to execute.

The Ohio Chamber believes that the proposal:

- Is nothing more than artificial price fixing, which could be expanded to any other industry and product in the future.
- Could lead to cost shifting to private employers, resulting in higher health care premiums and out-of-pocket costs.
- Runs totally counter to any model of free markets and smacks of centralized planning.
- Creates an unprecedented law giving exclusive rights to the proponents to litigate any provision of the proposal that is not implemented to their satisfaction - at Ohio taxpayer expense. Does not require that drugs have to be sold to the government at any price which could lead to veterans not being able to access certain drugs if drug companies refuse to sell to the VA.

An almost identical version of this issue ran in California last November as Proposition 61. It was defeated and every major newspaper in CA opposed it, along with 200 organizations that included veterans, doctors, business, labor, community groups and more.

There are already almost 30 organizations opposed to this ballot issue, including the Ohio Chamber of Commerce, Ohio Manufacturers' Association, BioOhio, American Academy of Pediatrics Ohio, Ohio Nurses Association, Ohio Ophthalmological Society, Ohio State Medical Association, Ohio Osteopathic Association, American Legion, Military Order of the Purple Heart, Ohio Pharmacists Association, Ohio Fire Chiefs Association, National Alliance on Mental Illness of Ohio, Ohio Council of Behavioral Health and Family Services Providers, Ohio Sickle Cell and Health Association and many more.

In the coming months, Ohioans will start to hear more about this ballot issue. The proponents will likely campaign on a theme of 'lower drug prices' and savings for taxpayers. The opponents will need to educate voters on the many flaws of the proposal, and that it was put forth with no input from Ohio health policy experts.

I encourage your organization to join the coalition opposing this measure by [clicking here](#) and filling out the form. You can send it electronically to jcamper@lesiccamper.com and rthompson@ohiochamber.com.

The Ohio Chamber will be educating our members, and within our networks, on the many flaws of the issue and why we believe it is bad for business and bad for Ohio. We are hopeful our colleagues at chambers across Ohio will join in opposition. For more information, please contact Mike Hartley at 614-395-4545 or mike@swingstatestrategies.com.

Sincerely,

Andrew E. Doehrel

Andrew E. Doehrel



Chamber Connection



Friendship Village
Retirement Community

"The Friendliest Place on Earth"

(937) 837-5581 5790 Denlinger Rd., Dayton, OH 45426
www.fvdayton.com

Independent Living
Assisted Living
Health Care
Rehabilitation Center



NEW YORK

Pizzeria Restaurant

trotwoodpizza.com

498 E. Main Street
Trotwood Ohio 45426
Store: 937.837.3333
Fax: 937.837.3334



North Dayton School of
Discovery (NDSB)

3901 Turner Road
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Contact: Jim Pierce
jpierce@heritageacademies.com

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