

# Chamber Connection

Trotwood Chamber  
5790 Denlinger Road  
Trotwood OH 45426  
[www.trotwoodchamber.org](http://www.trotwoodchamber.org)  
AUGUST 2017  
Volume 12 Issue 8

On behalf of the Board of Directors, I want to congratulate our extraordinary Executive Director, Marie Battle, on her recent selection as one of Trotwood's Women of the Year, as recognized by our Honorable and very special lady herself, our beloved Mayor Mary McDonald! We are so proud and thankful for Marie and for all of the incredible and amazing work she does for the Chamber and the community! Thank you so much, Marie, for your always inspirational leadership, style and grace; and congratulations on this important and well deserved award.

*Jim Pierce, Trotwood Chamber President*



What a beautiful day for a ribbon cutting and open house for a new urgent care facility to open in Trotwood! First Priority Urgent Care opened Saturday, August 5 at 5130 Salem Avenue. State official, City leaders, community leaders, several Chamber members and others were in attendance for this historical grand opening.

We welcome First Priority Urgent Care to our community and the Trotwood Chamber of Commerce.



for renewing your  
Membership  
Cypress Pointe  
Garden Court Center



**New Member**  
Aflac Insurance  
Kathy Krapp  
Independent Agent  
Phone: 937.837.4747



**It is not too late to register for our golf outing Friday, August 25 at Meadowbrook. Visit our website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org) or call the chamber at 937.837.1484 to register, we accept cash, check, or credit card. **Deadline to register is Monday, August 21.****



Trotwood Chamber is hosting a networking breakfast at Garden Court Center, 5911 Covenant House Drive, Trotwood OH, Thursday, October 12 at 7:30 a.m. Our guest will be Sheriff Phil Plummer. He will make a presentation on the drug problems facing our communities and the Nation. Mark your calendar for Thursday, October 12 at 7:30 a.m. More information will be forthcoming.

- Officers**  
President  
Jim Pierce  
North Dayton School  
Of Discovery
- Vice President  
Marlon Howard  
Trotwood Madison  
City Schools
- Treasurer  
Sandra Monaghan  
Salem Woods Apartments
- Board of Directors**  
Dr. Karen Celik  
New York Pizzeria
- Pam Hall  
Friendship Village
- Bruce Kettelle  
Totally Trotwood
- Jeannette Mitchell  
VFW Women Auxiliary
- Quincy Pope Sr.  
City of Trotwood
- Deborah Smith  
Alexis Enterprises
- Kimberly Willis  
Trotwood YMCA
- Executive Director**  
Marie Battle, CAP
- In This Issue**  
President's Note  
Ribbon cutting  
Membership  
Golf  
Networking Event  
Business Expo  
New Member Focus  
Advocacy in Action  
BWC  
SOCA Benefits  
Expo Information



# Chamber Connection



Leronda Jackson  
LFL Insurance

*Trotwood Chamber's Business Expo & Job Fair is scheduled for Wednesday, September 13, 2017, at Trotwood Madison High School, 4440 Union Road (in the commons area adjacent to the auditorium) from 5-8 p.m. This is our first business expo since 2013. You will have a great opportunity to network with other businesses and community leaders from Trotwood and surrounding areas.*

We are very excited about this Expo/Job Fair and you will not want to miss it!

Should you have questions or need more information, please call the Chamber at 937.837.1484 or visit our website at [www.trotwoodchamber.org](http://www.trotwoodchamber.org). Reserve your space early! Deadline to register is Friday, September 8.

**Registration and other information are included in this newsletter.**

## Understanding What Beneficiary Means for Life Insurance

**Beneficiary Definition:** The beneficiary is the term in a life insurance or annuity insurance contract that identifies who will receive the benefit in the event of the insured death. A policy may have more than one beneficiary. The beneficiary can be revocable or irrevocable. The primary beneficiary is the person who first would receive the benefits of an insurance policy. If the primary beneficiary is deceased then the contingent beneficiary would receive the proceeds of the insurance policy. A contingent beneficiary is also sometimes called a secondary beneficiary. It is important to understand the role of the beneficiary in the insurance contract to ensure that regardless of circumstance the right person will receive the benefits.

## Understanding the Definition of Contingent Beneficiary

A contingent beneficiary is the alternative choice to receive the proceeds of a beneficiary-named financial account if the primary beneficiary is not alive to accept the benefits of the account at the time they are paid. Essentially, a contingent beneficiary is second in line after the primary beneficiary or beneficiaries to inherit assets from accounts such as 401(k)s, individual retirement accounts, life insurance and annuity policies and trust accounts.

Because these accounts include named beneficiaries, they are not gifted or inherited through a will. The names on the accounts serve as instructions that override any other will or instructional document you create. Because these types of accounts pass on to others through beneficiary designations they are sometimes referred to as will substitutes.

For more information contact Leronda Jackson at [leronda@lflinsurance.com](mailto:leronda@lflinsurance.com)

## New Member Focus AFLAC Insurance



Aflac Insurance has plans for groups and individuals. Aflac has supplemental insurance plans that pay money to you instead of to your

doctor when you have a medical claim. They pay benefits over and above your health insurance. How you use the money is up to you. We have three plans (physical injury and two catastrophic coverages) that are available on a direct payment basis at a direct rate for an individual.

Our full line includes additional plans such as disability, hospital and others. Group payroll rates are available when three or more employees enroll in one or more plans.

We offer employee direct billing at payroll rates for companies with a corporate tie. All plans except disability can be offered when you verify employment status.

For more information contact Kathy Krapp at 937.248.1122.

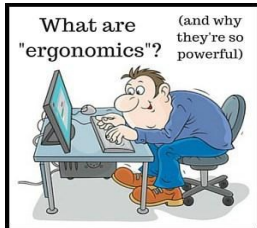


# Chamber Connection



It is official. Ohio voters will decide "Issue Two" this November, which seeks to change how the state of Ohio purchases prescription drugs. The statewide ballot issue applies to state government programs that serve Medicaid patients, state retirees and employees, injured workers through BWC, prisoners and youth facilities and more.

Visit [www.deceptiverxissue.org](http://www.deceptiverxissue.org) for more information.



## What is Ergonomics?

The BWC describes ergonomics as the application of engineering and scientific principles to design a work environment that accommodates the employee relationship to the workplace, product, equipment, tools, workspace, and organization of work." (BWC)

A few common Cumulative Trauma Disorders (CTD) include:

- o **Carpal Tunnel Syndrome**
- o **Low Back Pain**
- o **Tendinitis**
- o **Sciatica**
- o **Muscle Strains**

For information and training materials about ergonomics visit the BWC's website [www.bwc.ohio.gov](http://www.bwc.ohio.gov).

## REMINDER

Any employer that incurred a claim during the **GREEN year** and is currently participating in

a WORKERS' COMPENSATION GROUP RATING PROGRAM,

**must complete 2 hours of safety training** to be compliant with Ohio BWC guidelines.

**Private Employer green year:**  
**July 1, 2014- September 30, 2015**

**Public Employer green year:**  
**January 1, 2015 - March 31, 2016**



**Paying too much for group health benefits?**  
**Save \$ Now!**  
 (844) MED-OHIO  
 844medohio.com

**Anthem** BlueCross BlueShield  
**CHAMBER** BENEFIT PLAN

## What is [www.844MedOhio.com](http://www.844MedOhio.com)?

This week, we are launching a marketing campaign for the SOCA Benefit Plan under the moniker of "844 Med Ohio". In other words, the SOCA Benefit Plan and "844 Med Ohio" are one and the same.

We have created a toll free number at 1-844-633-6446 (1-844-Med-Ohio) and a web site at [www.844MedOhio.com](http://www.844MedOhio.com) where employers may provide information to us and we will respond by having an agent or broker contact them.

Feel free to visit the new web site at <https://www.844medohio.com/plan-overview/> to download marketing material or direct your members with organizations of 2-50 employees to [www.844MedOhio.com](http://www.844MedOhio.com).

The pessimist sees difficulty in every opportunity. The optimist sees the opportunity in every difficulty." -Winston Churchill



# Chamber Connection

## Trotwood Chamber of Commerce

Presents the

## Business Expo & Job Fair

WEDNESDAY, SEPTEMBER 13, 2017 5:00 PM to 8:00 PM

Commons Area  
TROTWOOD MADISON HIGH SCHOOL  
4440 Union Rd, Trotwood Ohio 45426

Contact Trotwood Chamber of Commerce at 937-837-1484 with questions.

\*Company Name (Exhibitor) \_\_\_\_\_

\*Address \_\_\_\_\_ \* Phone Number \_\_\_\_\_

\_\_\_\_\_ \* Fax Number \_\_\_\_\_

\*Email Address \_\_\_\_\_

\*Brief Business description for Expo Pamphlet \_\_\_\_\_

Exhibition Booth Pricing	Chamber Members Non-Profit	Not-Yet-Chamber Members	Electric
One Standard Space 10x10		\$35.00	\$25.00 (limited)
One Standard Space	\$90.00	\$125.00	\$25.00 (limited)
Two Standard Spaces	\$142.00	\$190.00	\$25.00 (limited)

How many spaces would you like to reserve? \_\_\_\_\_

**CONTRACT AGREEMENT:** Upon execution of this agreement, the exhibitor shall be responsible for the pre-payment of all charges contemplated herein and no refund shall be made to the exhibitor. The exhibitor also agrees to the terms outlined and acknowledges that he/she has read the entire agreement and understands the contents thereof.

Signature \_\_\_\_\_ Date \_\_\_\_\_

### PAYMENT OPTIONS:

Please circle one:

Check      Credit Card      Cash      Invoice

**Mail To:** Trotwood Chamber 5790 Denlinger Suite 4011 Trotwood, Ohio 45426 or you may fax registration to 937-837-1508 if you'd like to put your payment on a credit card. Please call the Chamber at 937-837-1484 to confirm that your fax was received.

Credit Card# \_\_\_\_\_ Exp Date \_\_\_\_\_ AMT. Charged\$ \_\_\_\_\_

Code on Back \_\_\_\_\_ Authorized Signature \_\_\_\_\_

### EXHIBITOR INFORMATION

**SET- UP:** Wednesday, September 13, 2017 3:30 PM.

**SHOW HOURS:** 5:00 PM to 8:00 PM. **BOOTHS MUST BE STAFFED DURING THESE HOURS!**

**DISMANTLING:** NO EARLIER THAN 8:00 PM

**Liability:** It is agreed that the exhibitors shall assume all responsibility for any loss, damage, or injury that they shall have or cause and they shall indemnify and hold harmless the Trotwood Chamber of Commerce, and the Trotwood City Schools and its officers, or employees from all liability which may ensue, and to bear risk of injury to myself and those working with them.

**Trotwood Chamber of Commerce**  
Business Expo & Job Fair  
**Sponsorship Opportunities**

<b>Premier Leader</b>	<b>\$2,500</b>
<b>Event named after your business ( Business Name Business Expo &amp; Job Fair)</b>	
<ul style="list-style-type: none"><li>• Announcement news release about sponsorship</li><li>• Extensive mention in all other news releases</li><li>• Logos and links on our website</li><li>• Logo on print material</li><li>• Extra-large space for the Expo*</li><li>• Contact list of attendees</li><li>• Introduction at final prize drawing and opportunity to speak for 5 minutes</li><li>• 2 items in welcome bags</li></ul> Booth drawing promoted and announced with final large prize	
<b>Grand</b>	<b>\$1,000</b>
<ul style="list-style-type: none"><li>• Mention in all news releases.</li><li>• Logos and links on our website</li><li>• 10 x 10 space for the Expo*</li><li>• Logo on print material</li><li>• Recognition at final prize drawing</li><li>• Contact list of attendees</li><li>• 2 items in welcome bags</li></ul> Booth drawing promoted and announced with final large prize	
<b>Gold</b>	<b>\$750</b>
<ul style="list-style-type: none"><li>• Extensive mention in news releases</li><li>• Logos and links on our website</li><li>• 10 x 10 space for the Expo*</li><li>• Contact list of attendees</li><li>• 2 items in welcome bags</li></ul> Booth drawing promoted and announced with final large prize	
<b>Silver</b>	<b>\$500</b>
<ul style="list-style-type: none"><li>• Logos and links on our website</li><li>• 10 x 10 space for Expo*</li><li>• Contact list of attendees</li><li>• 2 items in welcome bags</li></ul> Booth drawing promoted and announced with final large prize	
<b>Bronze</b>	<b>\$250</b>
<ul style="list-style-type: none"><li>• Listing and link on our website</li><li>• 10 x 10 space for the Expo*</li><li>• 1 item in welcome bags</li></ul> Booth drawing promoted and announced with final large prize	

**\*Space includes an 8-foot table but NO drapes or table coverings.**



# Chamber Connection



Friendship Village  
Retirement Community

"The Friendliest Place on Earth"

(937) 837-5581 5790 Denlinger Rd., Dayton, OH 45426  
[www.fvdayton.com](http://www.fvdayton.com)

Independent Living  
Assisted Living  
Health Care  
Rehabilitation Center



**NEW YORK**

Pizzeria Restaurant

[trotwoodpizza.com](http://trotwoodpizza.com)

498 E. Main Street  
Trotwood Ohio 45426  
Store: 937.837.3333

Fax: 937.837.3334



North Dayton School of  
Discovery (NDSD)

3901 Turner Road  
Dayton OH 45415  
Phone: 937-219-3471  
Contact: Jim Pierce  
[jpierce@heritageacademies.com](mailto:jpierce@heritageacademies.com)

5790 Denlinger Rd. Ste. 4011  
Trotwood OH 45426  
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[www.trotwoodchamber.org](http://www.trotwoodchamber.org)

