

Chamber Connection

Trotwood Chamber
5790 Denlinger Road
Trotwood OH 45426
www.trotwoodchamber.org
April 2012
Volume 7, Issue 4



Spring, what a wonderful time of the year to plant and grow!

The month of March was very busy—workshops, seminars, State of the City Address, and other events. We are in the process of planning a health expo, more workshops, Chamber after-hour, golf outing (September 15) and annual dinner (November 8). We need volunteers to assist with these events... if you are interested in working on a committee, please call the Chamber at 937.837.1484. Your help is certainly appreciated.

Our "Chamber Equips" quarterly membership meeting is scheduled for Wednesday, **May 16, 2012 at Friendship Village, 5790 Denlinger Road at 12:30 p.m.** We have three confirmed businesses to make presentations Heard Management, Alzheimer's Association and Trotwood Library. If you are interested in making a presentation, please call 837.1484 or email trotwoodchamber@earthlink.net. Quarterly meetings are open to all members.

We welcome our two new advertisers, Friendship Village and New York Pizzeria ... thank you for investing in our Chamber by advertising in our newsletter.

Marie Battle, CAP, Executive Director

- Officers**
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- Michael Lucking
City of Trotwood
- Karen Wampler
Hara Arena Complex

Executive Director
Marie Battle, CAP

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 - Renewals & New Business
 - Easter Trivia
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BWC (Bureau of Workers' Compensation)
A new program package designed to help your workers and your organizations bottom line by focusing on safety, accidents prevention and return to work opportunities to bring injured workers back to work sooner.

Destination Excellent allows you to select from seven new and existing program options to customize a plan that addresses your specific needs. The "cafeteria style" plan aligns with the BWC's top priority to preventing injuries and getting injured workers healthy and back to work sooner. A quick return to work saves money for employers, but more importantly, it increases the chance of a positive outcome for injured workers.

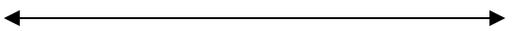
FREE 1/2 DAY SAFETY SEMINAR
"Identifying Likely Employee Injuries and Developing Effective Policies to Eliminate them"
Presented by: Mr. Gary Hanson, President, American Safety and Health Management consultants, Inc.

The seminar meets the requirements of the 2-hour training required for employers who are required to attend a 2-hour safety training class and who had a claim in either 2010 or 2011.

Dates/Locations:

- March 29, 2012—Akron/Fairlawn Holiday Inn April 3, 2012—Columbus Best Western Columbus North
- April 17, 2012—Hamilton Butler County Extension Office

ALL Seminars are from 8:00 a.m.— noon
Please register no later than 3 days before the seminar of your choice.



Step 5 Timely Notification of Claims Requirements

Employers must report claims immediately to the managed care organization (MCO), which reports the claim to BWC within 24 hours. The employer will comply with all requirements for reporting claims to the employer's MCO as specified under the HPP rules.

Implementation
When an injury occurs, first arrange for medical care for the employee. Next, investigate and document the circumstances, and report the injury to the claim handler.

- Reporting claims quickly:
1. Demonstrates care and concern for the employee;
 2. Prevents delays and/or confusion in the claim process;
 3. Reduces the potential for fraud or abuse;
 4. Reduces the potential for needless litigation.

Through timely reporting of claims, you:

1. Establish an open line of communication;
2. Develop accurate information to manage the workers' compensation claim;
3. Provide benefits to the injured employee on a timely basis.



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As many of you are aware Huber Heights, Northmont, Vandalia and Trotwood chambers are sponsoring several enrichment workshops. It is our hope that these workshops will provide information to you that will help you improve the way you are doing business as well as help you improve your bottom line. All enrichment workshops are held at MVCTC, 6801 Hoke Road, Clayton OH. The workshops scheduled are:

- | | |
|--------------------|------------|
| 1. Generation gap | May 10 |
| 2. Internet wealth | August 9 |
| 3. Financing | November 8 |

The workshop scheduled for May 10 will be presented by Bruce Clapp, President, Market Match. He will present "The Melting Pot—Navigating a multi-generational workforce." The cost including breakfast is \$15.00. To register call Trotwood Chamber of Commerce at 937.837.1484 or email trotwoodchamber@earthlink.net.



Picture of attendees March 8 Workshop

Thank you for Renewing Your Membership	Office Depot
Colbert Family Health & Wellness	Salem Towing
Gordon Food Service	Salem Woods Apartments
Holiday Inn-Dayton Airport	Shiloh Spring Care Center
Katie's Hallmark	Totally Trotwood
	Trotwood Cub Foods
	Wise Construction

Welcome New Member/Investor

Avis Budget Group

Salem Mall Sears Automotive

5200 Salem Avenue

Phone: 937.837.2843 or
614.207.2707

Easter Trivia

- Easter always falls between March 22 and April 25
- Easter eggs are used in the celebration because they are a symbol of rebirth
- Chocolate eggs were first produced in Europe
- The most famous decorated eggs are those created by Peter Carl Faberge
- The most expensive Easter egg costs \$100,000 and is a Stella egg encrusted with diamonds
- The world's largest Easter egg is located in Vegreville, Canada and is 31.6 feet tall





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BWC Destination—Excellence

What is Destination Excellence? It is a package of programs that rewards employers for keeping their workplace safe and getting injured workers healthy and back to work sooner.

Compatible with existing rating programs such as group-experience rating, Destination Excellence is a cafeteria-style plan that lets employers choose from the following options to help protect the health and well-being of workers while saving money on workers' comp costs.

Savings Options

Go Green Discount

Reduce paperwork hassles, help the environment and receive a premium discount simply by reporting your company's payroll electronically and paying your premiums in full on ohioabc.com. Potential discount 1% up to \$1,000 every six months.

Lapse-Free Discount

Receive a premium discount for paying your premiums on time and not having a lapse in coverage during the past 60 months—potential discount 1% up to \$1,000 every six months.

Safety and Return to Work Options

To maintain a safe workplace, it is important to focus on hazards that affect your company's specific industry. Requirements include completion of an online safety management self-assessment and completion of one, two or three loss-prevention activities depending on your payroll. Potential discount 3%. Benefits—Increase workplace safety, implement industry best practices.

Drug-Free Safety Program (DFSP)

Effectively prevent on-the-job injuries and illness by integrating drug-free efforts into your company's overall workplace safety program. Potential savings 4-7%. Benefits—Increase workplace safety, increase productivity, increase morale.

Safety Council

Increase your company's awareness of workplace safety and health issued by attending safety council meetings in your community. Potential savings up to 4%. Benefits—Learn best practices, increase collaboration, better public relations, increase safety.

Transitional Work

Transitional work is a win-win for your company and your employees. An effective transitional work program helps injured workers return to productivity in the workplace by providing modified job duties and other methods that accommodate their medical restrictions. The injured worker receives a full paycheck with the goal of returning to his/her original job. Potential savings up to 10%. Benefits—Lower injury downtime, improve employee recovery time, increase worker morale, protect your workforce investment.

Vocational Rehabilitation

By actively partnering with BWC and health-care providers, your company can develop vocational rehabilitation plans to return seriously injured workers back to the workplace. Potential Incentive, payments from BWC to help defray costs of rehab plans. Benefits—Lower injury downtime, increase worker morale, protect your workforce investment.

You've Got Options

The chart summarizes the savings and benefits of the safety and return-to-work options for Destination Excellence. The primary benefits of these program options include creating safer workplaces and returning injured workers to work sooner. In the long run your company could also reduce its premiums. A BWC representative can show you how Destination Excellence's options can positively impact your workers' comp premium. *To receive these benefits you must enroll by April 30, 2012.* Once enrolled, BWC can offer resources and tools to help your company implement these programs. You may enroll by logging on to ohioabc.com or call 1-800-OHIOBWC or 1-800-644-6292.

It's Not Us! Don't Be Deceived by Fake BBB E-mails

Like many financial institutions and government agencies, your BBB's visibility and reputation for trust makes us an ideal vehicle for scammers. Consider that bbb.org receives over six million visits every month; this makes us an attractive decoy for fraud and malicious activity.

We recommend all domain owners set up a sender policy framework (SPF) and set their spam filter to use it. "Using the SPF standard helps fight spam and phishing

attacks by allowing your e-mail servers to verify whether an e-mail is legitimate.

Microsoft offers a simple, four-step process for setting up an SPF:

www.microsoft.com/mscorp/safety/content/technologies/senderid/wizard/.

There are two authentic BBB email addresses that should be whitelisted:

- @bureaudata.com (for complaints)
- @dayton.bbb.org (for local correspondence) If you receive an e-mail saying your business has a complaint filed against it with your BBB, there are several things you can do to authenticate it:

- Look for typos, grammatical errors, etc. in the text that could indicate it originated overseas.

- Check to see who it says it's from. Complaints go out from the local BBBs, not from the headquarters office. If you whitelisted the two addresses above, this may eliminate your problems.

- Hover your mouse over the link to see if its destination is really a bbb.org address.

- Copy and paste the link into Notepad (not Word). Notepad does not support html, so if the link is a fake bbb.org address, the real link will show up.

Note - an authentic e-mail from your BBB will always:

- come from your local BBB - not the Council of Better Business Bureaus or a BBB from another state.
- the from e-mail address is dayton.xx@bureaudata.com. The "xx" will be replaced with your BBB complaint contact person's initials or name.
- the e-mail will include a secure HTTPS link to the complaint details.
- complaints are never sent as attachments.

Your BBB system is working with federal law enforcement agencies to identify the perpetrator(s) of this fraud and has retained a deactivation company to help with those efforts



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Fax: 937.854.7006



Friendship Village Retirement Community

5790 Denlinger Rd.
Dayton Ohio 45426
(937) 837-5581



NEW YORK Pizzeria Restaurant

trotwoodpizza.com
498 E. Main Street
Trotwood Ohio 45426
Store: 937.837.3333
Fax: 937.837.3334

Summit Towing, Inc.

Over 65 years in Dayton
4164 Gardendale Avenue
Dayton OH 45427
Phone: 937.268.6100
Fax: 937.268.0277



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