

Chamber Connection

Trotwood Chamber
5790 Denlinger Road
Trotwood OH 45426
www.trotwoodchamber.org
JULY 2017
Volume 12 Issue 7

Trotwood Chambers Business After 5 Networking Event, June 15, 2017, proudly sponsored by North Dayton School of Discovery and hosted by the NDSO Eagles, and Trotwood Chamber of Commerce. What an exceptional and inspiring night of information, event and resource sharing led by our two great speakers - the incomparable Mary Tyler, CEO of the National Conference for Community and Justice of Greater Dayton; and the amazing source of all job related knowledge in the region, Mr. Chad Watchorn of the Wright State University's Center of Workforce Development! Everyone was blessed with the around the table presentations from all of the more than twenty community and organizational leaders and business owners who came out during this 90 minute event, including our outstanding Director of the MET Center Ms. Carolyn Junius, Ms. Tejal Cartwright (who is shown below speaking) from the incredibly important Dayton Preschool Promise Program, and our own beloved NDSO Athletic Director Kevin Bartlett (and his impressive young son from the Navy - Devin Bartlett)! We were also very excited to have Associate Pastor of The Pointe Church Reverend Jeremiah Lewis and Ms. Demarus-Crawford White, a top Administrator of Antioch University join us for the second half of the program to share their unique insights and expertise. We also loved having our very engaging new Pathway School Ambassador Donna McCoy with us to help with anything and everything!



It was truly an awesome night of great food, and inspirational bridge and community building, as we formed and/or strengthened relationships to continue growing and enhancing our educational, community and business resources and opportunities for all of our young people in Trotwood, Dayton and the Miami Valley! The future is indeed bright and promising for the entire region!

Jim Pierce, President, Trotwood Chamber of Commerce



for renewing your membership
Brunner Literacy Center
J. W.'s Wine Cellar
Life of Riley Landscape



New Member
IGS Energy
6100 Emerald Parkway
Dublin OH 43016
Contact: Reggie Franklin
937.972.0382



Metro PCS
(Authorized Dealer on the
T-Mobile Network)
5529 Salem Avenue
Trotwood OH 45426
Phone: 937.802-5062



Thursday, October 12, 2017
Networking Breakfast—7:30-9 a.m.
Garden Center Court
Presenter: Sheriff Phil Plummer

- Officers**
President
Jim Pierce
North Dayton School
Of Discovery
- Vice President
Marlon Howard
Trotwood Madison
City Schools
- Treasurer
Sandra Monaghan
Salem Woods Apartments
- Board of Directors**
Dr. Karen Celik
New York Pizzeria
- Pam Hall
Friendship Village
- Bruce Kettelle
Totally Trotwood
- Jeannette Mitchell
VFW Women Auxiliary
- Quincy Pope Sr.
City of Trotwood
- Deborah Smith
Alexis Enterprises
- Kimberly Willis
Trotwood YMCA
- Executive Director**
Marie Battle, CAP
- In This Issue**
President's Message
Membership
Save the Date
Golf/Business Expo
Member Profile
Advocacy in Action
Hunter Consulting
Anthem
SOCA



Chamber Connection



Trotwood Chamber's 9th Annual Golf Outing is scheduled for Friday, August 25, 2017 at Meadowbrook Golf Course, 6001 Salem Avenue. Clayton OH. Continental breakfast—7:30-8:15 a.m.; shotgun start 8:30 a.m.

You will not want to miss this wonderful day of networking, golf, lunch and door prizes!

For more information visit our website at www.trotwoodchamber.org or call the Chamber at 937.837.1484. Deadline to register is Monday, August 21.



Trotwood Chamber's Business Expo & Job Fair is scheduled for Wednesday, September 13, 2017, at Trotwood Madison High School, 4440 Union Road (in the commons area adjacent to the auditorium) from 5-8 p.m. This is our first business expo since 2013. You will have a great opportunity to network with other businesses and community leaders from Trotwood and surrounding areas.

We are very excited about this Expo/Job Fair and you will not want to miss it!

Should you have questions or need more information, please call the Chamber at 937.837.1484 or visit our website at www.trotwoodchamber.org. Reserve your space early! Deadline to register is Friday, September 8.



Member Profile

Epix Tube Company, Inc. began in 2009 in Aurora, Illinois, operating one production line under the name of Phoenix Tube Co., Inc.. The company expanded to Trotwood, Ohio in 2012 with the purchase of the 5800 Wolf Creek Pike facility, and spent the next 13

months doing building renovation work and installing its first production line at this location.

Phoenix received its first assistance via an ED/GE grant, which was a part of approximately \$1.5MM worth of investment into the business. Phoenix quickly grew (24 months) to approximately 27 employees locally, while still maintaining the entire facility and staffing at the Aurora location. During this 24 month time frame, full production capacity was realized, and the decision was made to install a second production line, which was again supported by both the City of Trotwood and by ED/GE. Phoenix added an additional 25 employees over the next 18 months and filled the new production line to capacity. At this time, the company realized that it would quickly outgrow the 5800 Wolf Creek facility and an opportunity came up allowing the purchase of the old K-Mart facility on Salem Avenue. Building renovations began shortly thereafter, and the plans for a third production line were outlined. During this time, Phoenix was renamed as Epix Tube Co., Inc., in an effort to distinguish itself from another tube manufacturer in Pennsylvania. Trotwood and ED/GE again responded to the new Epix expansion plans with some additional financial assistance.

The company now plans on expanding by filling a third production line at 5800 Wolf Creek Pike, completing renovation work at the Salem Avenue facility, and installing additional equipment there, as time and revenue permits.

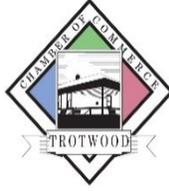
Currently, Epix Tube Co., Inc. has grown by over 350% (revenue) over the last 5 years, and by over 500% by tons of product shipped. Over \$6,000,000 has been invested locally since December 2011, with plans to continue to grow at the same rate if possible, until the Salem Avenue facility is filled. Epix has completely filled the Wolf Creek facility, as of June 2017.

The company produces welded steel tubular products for residential and industrial applications, ranging from snow shovel handles, to satellite communications equipment, to agricultural products and garage door components. The company has been blessed by GREAT support from the local community, a GREAT workforce, and the good fortune to be in a business at which we consider ourselves to be fairly efficient, from all angles. We look forward to continuing to grow locally as well as outside of the state, and look forward to a healthy and prosperous future with the City of Trotwood.

Contact Epix Tube Company at 937.-529-4853 or visit our website at www.epixtube.com

Quote: "There are few, if any, jobs in which ability alone is sufficient. Needed, also, are loyalty, sincerity, enthusiasm and team play." --**William B. Given, Jr.**

Trotwood Chamber
of Commerce
9th Annual Golf Outing



Friday, August 25, 2017
MeadowBrook at Clayton
6001 Salem Avenue
Clayton OH 45315

SPONSOR AND PLAYER ENTRY FORM

Sponsor Opportunities

Grand Sponsor \$1000 includes: Golf registration and dinner for a team of four

Ram Sponsor \$500 includes: Golf registration and dinner for two

Green Sponsor \$250

Hole Sponsor \$100

Cart Sponsor \$50

Name of Business: _____ Address: _____

Contact: _____ Phone # _____

Registration includes: continental breakfast, golf cart, driving range, Augusta Buffet Lunch to include slow cooked BBQ Ribs, Marinated Grilled Chicken, Baked Beans, Tossed Salad, Potato Salad and Assorted Cookies - \$90/per player or \$340/per team - golf only \$75. Registration and continental breakfast from 7:30-8:15 a.m., shotgun start at 8:30 a.m. with an approximate completion at 1 p.m. Augusta Buffet Lunch, door prizes and awards immediately after golf.

Team of 4

Name _____ Phone No. _____

Total \$85 each _____

Individual golfer

Name _____ Phone No. _____

Total \$90 each _____

Golf Only No Lunch

Name _____ Phone No. _____ Cost \$75.00

Lunch Only

Name _____ Phone No. _____ Cost \$30.00

We accept VISA, MasterCard, Cash and checks. Please make check payable to Trotwood Chamber of Commerce and mail to:

**Trotwood Chamber of Commerce
5790 Denlinger Road-Suite 401 I
Trotwood OH 45426**

Registration deadline is August 21, 2017 – Should you have questions, please call Marie Battle at 937.837.1484 or [email mbattle@trotwoodchamber.org](mailto:mbattle@trotwoodchamber.org).

Registration Form

Deadline: Monday, August 21, 2017

Company Name/Team/Individual _____

Contact Address _____

Phone No. _____ Email _____

Names of your foursome (\$85/person or \$340/team
Individual golfer \$90)

1. _____
2. _____
3. _____
4. _____

_____ Total Amount _____

I am unable to play golf but will have lunch at \$30.00.

Sponsor & Play Entry Form

Sponsor Opportunities

Grand Sponsor \$1,000 includes:

- ◆ Registration and dinner for team of four
 - ◆ Display your company banner
 - ◆ Acknowledgement in Chamber's Newsletter/website
 - ◆ Name on donor board
 - ◆ Company listing in program and newsletter
-
- ◆ Advertising on Chamber's website for one year

Ram Sponsor \$500 includes:

- ◆ Registration for two
- ◆ Name on donor board
- ◆ Company listing in program and newsletter
- ◆ Advertising on Chamber's website for six months

Green Sponsor \$250 includes:

- ◆ Name on donor board
- ◆ Company listing in program and newsletter
- ◆ Advertising on Chamber's website

Hole Sponsor \$100 includes:

- ◆ Business name on a tee
- ◆ Company listing in program and newsletter

Cart Sponsor \$50 includes:

- ◆ Business name on golf cart
- ◆ Company listing in program and newsletter

Registration and continental breakfast

7:30-8:15 a.m.

Shotgun start: 8:30 a.m.



Chamber Connection



MUNICIPAL TAX REFORM PROVISIONS IN SUB. HB 49

Another step in the budget process was completed last week when the Senate rolled out Sub. HB 49. Fiscal conditions have continued to trend downward and have been addressed further in the substitute bill. **Read more about the latest version of the budget.** **Click here** to read about the bills we are following.

HB 10 Would Allow for Ohio Businesses to Raise Funding Through Crowdsourcing

On June 13, the Ohio Chamber [testified](#) before the House Financial Institutions, Housing and Urban Development Committee in support of HB 10, the Crowdfunding bill. The bill would allow for intrastate crowdfunding as a way to raise capital for start-up or small businesses. This bill was reviewed and supported by our Ohio Small Business Council.. Click on "Testified" for more information on HB10

MUNICIPAL TAX REFORMS CONTAINED IN THE BUDGET

All in all, employers should be pleased with the \$65.4 billion budget package that lays out where and how Ohio will spend its resources over the next two years. No budget is perfect, but HB 49 contains several provisions that benefit Ohio employers. **Read what's good and not so good in the biennial budget.** **Click here** to read about the bills we are following.

EMPLOYERS' PRIVATE PROPERTY RIGHTS

With the passage of House Bill 233 out of the Ohio House on July 6, the chipping away of a

business' private property rights continues. **Read more about the impact this bill may have on Ohio businesses.** **Click here** to read about the bills we are following.



The Future Is Here!

The BWC has just announced its process for Future dating payments now available for customers through their website.

Effective June 30th, 2017 employers now have the option to schedule payments for their premium installments to ensure they maintain on-going coverage and the True-up reconciliation.

What you should know when future dating:

- ACH transactions ONLY—NO credit card payments
- Employer selects payment date
- Lessens the potential to miss a payment
- Payment may be blocked by employers bank
- Bank may require an authorization code from
- BWC, it is the Employer's responsibility to provide to their bank with the BWC Debit blocker code: #3311334187

If you'd like to schedule more than one installment payment, you can do so through the Accounts Receivable screen by making multiple payments and choosing different dates for each one.

REMEMBER

You must make ACH payments for all of them. Credit card payments cannot be future dated. BWC employees cannot future date any payments in the Accounts Receivable screen.

To learn more visit the BWC at www.bwc.oh.gov or click 'FUTURE DATE'

Sincerely,
Hunter Consulting Company



Chamber Connection



Top 5 key features of a dental network

Figuring out if your dental network offer the most value to your business and your employees can be tough. That's why we want to help you evaluate the network against these 5 features:

1. **Access to a large, national network** – With a network, bigger is better. Most employers want a network that offers a large number of dentists so that employees can receive care from the dentist they prefer.
2. **Network discounts** – Ask about network discounts. When members visit an in-network provider for covered services, they should receive savings based on the negotiated discounts between a carrier and the providers in their network.
3. **Low network turnover** – One sign of a good, stable network (and happy participating providers) is low annual network turnover. Look for a network with annual turnover of 2 percent or less.
4. **Credentialing and re-credentialing** – Check to see how carriers handles credentialing and how often dentists are re-credentialed. This ensures providers maintain their licenses, are insured and meet guidelines for quality and professional standards.
5. **Recruitment commitment** – A dental carrier should be committed to growing their network. If your clients have access issues in specific areas, find out whether the carrier will use target recruiting to help meet access objectives and if they offer recruitment guarantees.

[Learn more](#) about Anthem Dental's expansive, national network.



Important Dates to Remember
Public Employers—July 31st

Group-Retrospective Rating Application Deadline for 1/1 Start Date

Deductible Application Deadline for 1/1 Start Date

Retro-Rating Application Deadline for 1/1 Start Date

OCP Application Deadline for 1/1 Start Date

Safety Council Enrollment Deadline

Private Employers—July 1st

Policy Year Starts, Publishing of New Rates, DFSP Program Year Starts, Deductible Program Year Starts, Individual Retro-Rating Policy Year Starts, Group-Experience Rating Program Year Starts, Group-Retro Program Year Starts, OCP Program Year Starts, ISSP Program Year Starts. 99 EM Construction Cap Program Year Start Date, EM Cap Program Year Start Date, Transitional Work Bonus Program Start Date
PY 2016 Payroll True-Up Report Notice Sent

July 3rd - Early Payment Discount Due Date, Employer MUST Pay full PY 2017 Estimated Annual Premium
PY 2017 First Installment Due July 17th

Last Date to Submit C-240 (Settlement Application) July 31st—Safety Council Enrollment Deadline
DFSP Accident Analysis Training Deadline for 7/1 Program Start Date Initial Year Only. New Supervisors have 60 Days from Hire Date to Complete
DFSP Online Safety Mgt Self-Assessment (SH-26) Deadline for Start Date 7/1, ISSP Online Safety Mgt Self-Assessment (SH-26) Deadline for 7/1 Start Date

The BWC offers monthly employer webinars.

July webinars topics include:

A Third Billion Back; Payroll True-up; Future Dating of Payments; July Program Due Dates

Webinars dates:

Tuesday - July 11th

Thursday - July 27th

Employers can participate in webinars from the comforts of their office or attend a scheduled webinar at one of the available locations.

To RSVP for a location near you, click [HERE](#).





Chamber Connection



Friendship Village
Retirement Community

"The Friendliest Place on Earth"

(937) 837-5581 5790 Denlinger Rd., Dayton, OH 45426
www.fvdayton.com

Independent Living
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NEW YORK

Pizzeria Restaurant

trotwoodpizza.com

498 E. Main Street
Trotwood Ohio 45426
Store: 937.837.3333

Fax: 937.837.3334



North Dayton School of
Discovery (NDSD)

3901 Turner Road
Dayton OH 45415
Phone: 937-219-3471
Contact: Jim Pierce
jpierce@heritageacademies.com

5790 Denlinger Rd. Ste. 4011
Trotwood OH 45426
Phone: 937.837.1484
Fax: 937.837.1508
www.trotwoodchamber.org

