



# Chamber Connection

“Creating a Brighter Future”

**Trotwood  
Chamber of Commerce**

Volume 3 Issue 9  
September 2007

## **Think Globally, Shop Locally**

*In difficulty, lies opportunity.* It is no secret that it has been a difficult summer for the Trotwood business community. While we cannot control the decisions made by corporations several states away, there is something we can, and should, do: shop locally! To encourage citizens and businesses to support local businesses and take advantage of local resources, the Chamber initiated a "Think Globally, Shop Locally" advertising campaign. The Chamber will be running a series of ads throughout the coming year listing some of our fine local businesses. Member businesses have reacted enthusiastically and are participating. We will be doing it again in November and in the Spring and hope more of you will join us in this effort.

Many of us have fallen into a habit of focusing on the negatives in this community and taking for granted the rich and wonderful resources available to us. If the recent past has taught us anything, it is that if we don't patronize and utilize these resources, we run the risk of losing them.

We have the power to change this. Change your thoughts (and habits) and you can change the world! The first step is to make a renewed effort to patronize Trotwood businesses. The next time you need goods or services, we encourage you to give them a call.

The second step is to get connected to your community through information. Knowledge is power. *Totally Trotwood* ([www.totallytrotwood.com](http://www.totallytrotwood.com)) and the Trotwood Branch of the Dayton Metro Library are excellent resources. Find out what's going in with, and in, your city. We have wonderful organizations working hard to improve the quality of life in this community. You can learn about them and support the work they do.

Thirdly, enjoy, appreciate and take pride in the resources we have. Trotwood is home to the largest indoor tennis facility in the area, a state park and the 3<sup>rd</sup> largest entertainment facility in the state, to name just a few. Through your support, four new schools and one new fire station are now operating to serve this community. Our young people are making outstanding achievements in academics, sports and the arts. The things we support thrive; we just need to broaden our range of support to better include our local businesses.

Talk to people who have recently moved to Trotwood from other areas. They will tell you of extraordinarily good housing values, uncongested traffic, a beautiful (but underutilized) state park, abundant green space, thriving agriculture, a rich sports heritage, unique recreational opportunities and a variety of retailers well within reach. They'll also tell you of a diverse, tolerant and welcoming community. These are the qualities others see in Trotwood, that we often don't see in ourselves.

There are no shortcuts to any place worth going. The City of Trotwood has work to do, but the citizens of Trotwood play a key role in that work. We're stronger when we're working together and we need to be stronger. We can use the recent set backs to motivate and unite this community toward greater prosperity. It sounds pretty good when you consider the alternative.

Karen Wampler, President, Trotwood Chamber of Commerce

### **2007 Officers**

President  
Karen Wampler  
Dayton Hara Complex

President-Elect  
Larry Jackson  
Dayton Center Courts

Vice-President  
Henry Gathagan  
Retired

Treasurer  
Sandra K. Allen  
Salem Woods Apartments

Secretary  
Ashley Breidenbach  
Moto Franchise Corporation

### **Board of Directors**

Rhonda Finley  
City of Trotwood

Dr. Karen Garner  
Summit Towing

Raymond Garner  
Ray Garner Realty

Loren Gross  
Salem Towing

Kimberly Horton  
UTS

Ron D. Johnson, Jr.  
American Family Insurance

Bruce Kettelle  
Totally Trotwood

Al Miller  
Dayton Nutra Foods

John Smith  
Trotwood City Schools

Sharon Thornton  
Maria-Joseph Living Care Center

### **Executive Director**

Marie Battle

### **Highlights This Issue**

Think Globally Shop Locally  
BWC/SOCA  
Business Builder  
Trotwood Handivan Ministry  
Tim's Car Care  
Networking Opportunities  
Upcoming Events

## ***Member Focus - Tim's Car Care***

Tim's Car Care Clinic hosted its first annual back to school event on August 18, 2007. The event included a free vehicle inspection to checking all the basics such as tires, fluids, belts, hoses, wipers, batteries and lights. Everyone who came through the inspection lane received a bag containing vehicle maintenance information, cups, pens, key chains and bobble heads. They also had a Cruise-In with a great collection of old cars on display. Sing America Productions provided music hosted by Gordon Goines. Food and drinks were provided by Cub Foods and cooked by employees and the owner, Tim Steiner.

Thanks to help from our vendors and other local businesses drawings for door prizes were done throughout the day including everything from tee shirts and hats to Dayton Dragons' tickets and die cast metal replica cars.

Tim's Car Care Clinic opened its doors for business on June 27, 2000. The company has set a standard to offer quality parts and service at a reasonable price with a good warranty. Tim's Car Care Clinic is a full service repair facility and can fix most anything on most any vehicle.

Thanks to the support of the Trotwood community we look forward to many more years in business and hosting a back to school event every year. For more information contact: Stephen Stacionis, <http://www.myspace.com/timscarcare>.

## **Networking Opportunities**

### **Trotwood Chamber of Commerce General Membership Meeting**

General membership meeting will be September 19 at noon at the Trotwood Community Center, 4000 Lake Center Drive. Our guest will be *Chris Wimsatt, Manager, Workforce Development, Dayton Area Chamber of Commerce*. Refreshments will be provided, please RSVP to 837.1484 no later than Monday, September 17.

### **Salem Avenue Vision Coalition (SAVISCO)**

SAVISCO will present a business after hours event Tuesday, October 9, at United Theological Seminary, 4501 Denlinger Road from 5:00 p.m. until 6:30 p.m. The event will focus on minimum wage, predatory lending, workers' compensation and the psychology of selling. The event is free and open to the public, however, reservations are required. Please call Pat Lodge at 937.529.2203 to make your reservation by October 1.

### **Annual Dinner and Business of the Year**

The Trotwood Chamber of Commerce's Annual Dinner and Business of the Year Event is scheduled for November 28 at Dayton Hara Complex. You will have the opportunity to network with others, have a wonderful dinner and recognize those who impact our community and surrounding area.

In order for a business to be recognized/honored, they must be nominated. Although *you do not have to be a member of the chamber to make a nomination, you must nominate one of the those on the list* — one nomination per form — you may run copies of the form if you are making more than one nomination—instructions are on the insert. All nominations must be signed, dated and returned to Trotwood Chamber of Commerce, P. O. Box 26507, Trotwood OH 45426 by November 9, 2007.

### **Dayton Nutra Foods**

Dayton Nutra will celebrate its 50th anniversary this year! It was established in 1957 in the Miracle Lane Shopping Center, and was the first health food store in the Dayton area. It has been in Trotwood since 1995 providing health information to residents. Stop by Dayton Nutra Foods at 5294 Salem Avenue, to *congratulate* them and talk with the helpful staff - Al Miller is the owner.

### **Business Expo March 12, 2008**

It's not too early to start planning your booth space and budgeting for the Trotwood Community Expo featuring the Taste of Trotwood. The Expo will be at Dayton Hara Complex March 12 from 4-8pm. Call Bruce Kettelle for info at 837-6401 or visit [www.TrotwoodChamber.org](http://www.TrotwoodChamber.org).

**Bureau of Workers** Compensation will present Workers Comp University throughout the State of Ohio including:

- Chillicothe September 9
- Columbus September 18
- Cincinnati September 20
- Dayton October 3

This is a no-cost event but you must pre-register. You may register by going to the BWC website at [hunterconsulting.com](http://hunterconsulting.com) Course offerings and materials are also available on the BWC website.

**Southern Ohio Chamber Alliance** will present a safety seminar, Tuesday, October 16 in Middletown OH, 1500 Central Ave. This seminar will give info needed to keep your workers safe. Registration will begin at 7:30 a.m. For more information call Robert Lewis at 1.800.486.6652, ext. 114.

### **Business Builder—Who's Driving This Bus?**

You get on the bus, the driver closes the door, and the bus accelerates. At the next stop, some passengers get off, new passengers get on. The bus driver knows the route. He doesn't deviate: taking side trips, backtracking, or wandering aimlessly. He has a schedule to keep regardless of the traffic congestion, road construction, or weather conditions.

Whether you get off in three stops, five stops, or eight stops, the driver's goal is to get to the end of the route safely and on time. He is courteous and professional. The ride is orderly and predictable. And, if your behavior is inappropriate, you'll be asked to get off the bus.

How closely does your sales development process emulate the bus driver's focus, discipline, commitment, and actions? Do you have a direct and documented route from Prospect Street to Sale Avenue? Or, do you often find yourself off course, taking detours, and waiting for potential passengers who can't decide whether to board, then wondering how (or if) you'll ever get back on the established route?

Are you committed to a timetable for completing the journey? Are there clearly defined stops along the way where your passengers have an opportunity to either end the journey or continue? And, do you have a code of conduct to which the passengers must adhere if they want to continue the journey? You may not want to drive a bus, but what you learn from the bus driver can help you get your prospect passengers to the end of the route. The article printed by the permission of Roger D. Wentworth, Sandler Sales Institute, 937.427.9720 or [www.roger.sandler.com](http://www.roger.sandler.com).



### **Member Focus – Trotwood Area Handivan Ministry**

It is a not-for-profit transportation service. Its mission is to provide transportation to seniors and disabled persons living in Trotwood and surrounding areas. Handivan will transport to medical appointments, grocery, bank, shopping, social and educational activities. At the present time Handivan operate three mini-vans, two of which are equipped with wheel chair ramps and lock-downs.

We are not an ambulance service and all of our trips are by appointment **ONLY**. These appointments need to be scheduled at least three days in advance. As we are a non-profit, we have no fee for this service. We do however encourage and accept donations. These donations help to meet the cost of van insurance, maintenance, gas, the salary of one employee and all other cost for providing this kind of transportation. Handivan has a staff of very dedicated volunteer drivers and telephone operators.

Handivan is governed by a volunteer Board of Trustees and is supported by four local churches and the Trotwood Rotary. We also have at least four fundraisers a year.

As stated by the Beverly Foundation: "Transportation is a necessity of life not just a convenience. The problems that make it necessary for seniors to stop driving...are related to the health and mobility consequences of aging. When transportation becomes limited, life becomes limited." Please call 937.837.1917 if you or a loved one is in need of this kind of transportation.

### Upcoming Events

- September 19, 2007 General Membership Meeting, Trotwood Community Center, Noon
- October 3, 2007 Bureau of Workers Compensation Workshop, Dayton Convention Center
- October 9, 2007 SAVISCO Business Event, United Theological Seminary, 5:00 p.m.
- October 16, 2007 SAVISCO Meeting, Maria-Joseph Living Care Center, 11 a.m.
- October 17, 2007 Trotwood Chamber Board Meeting, Trotwood Community Center, Noon
- November 28, 2007 Annual Dinner and Business of the Year event



## Salem Towing

Emergency Service 24/7  
 5701 Denlinger Road  
 Trotwood OH 45426  
 Ph: 854.4643or 854.4843



## Summit Towing, Inc.

Over 65 Years in Dayton  
 4164 Gardendale Avenue  
 Dayton OH 45427  
 Ph: 263.7331 — Fax: 268.0277



*Want to Advertise Here  
 Yearly Rates*

*Members \$150 (business card)  
 Non-Member \$250 (business card)*

*Members \$350 - Non-Members \$450 (1/4 page)  
 Contact the Trotwood Chamber of Commerce 837.1484*



## Flash Quick Copy

We Copy Up a Storm  
 2572 Shiloh Springs Road  
 Trotwood OH 45426  
 Ph: 854.5648 — Fax: 854.7006

Printing: Flash Quick Copy

www.trotwoodchamber.com

PH: 937.837.1484

Trotwood OH 45426

P. O. Box 26507

Trotwood Chamber of Commerce



PRESORTED  
 STANDARD  
 US POSTAGE PAID  
 DAYTON OH  
 PERMIT NO. 339