



Chamber Connection

“Creating a Brighter Future”

**Trotwood
Chamber of Commerce**

**Volume 3 Issue 10
October 2007**

Annual Dinner and Business of the Year Event

Mark your calendar for November 28 to attend this commendable occasion at Hara Complex — our keynote speaker for the evening will be **Dan Foley, Montgomery County Commissioner!** This event is to honor those businesses you have selected to be awarded for growth, contribution to the community and doing an outstanding job of “*Creating a Brighter Future*” for Trotwood and the surrounding area.

You have an opportunity to participate in the process by nominating a business you feel deserves to be honored. If your company has accomplished something special others may not know, nominate your own company. A nomination form is enclosed with this newsletter. Please take a few minutes to complete your form and return it to Trotwood Chamber of Commerce, P. O. Box 26507, Trotwood OH 45426 or fax to 937.837.1508. The deadline to submit your nomination is November 9.

Office Depot “Delivering Winning Solutions That Inspire Worklife”

Office Depot understands the ever-changing demands of the business environment and know how to help. The Business Solutions Division can provide you with customized solutions to meet your unique needs. The Trotwood Chamber has partnered with Office Depot to bring you savings on office supplies, furniture, design print and ship, technology solutions from Tech Depot, promotional products and much more! Sign up now to start saving. Take advantage of membership savings by contacting our representative Kenya Taylor at 888.294.1187 x 7122 or Kenya.taylor@officedepot.com

Business Builder—When is “good enough” Good Enough

There is a saying, “A job worth doing, is worth doing well.” What is the definition of well? Does it mean perfect? Nearly perfect? Better than anyone else has ever done?

With an eye to perfection, too many people never get started. Whether it’s the prospecting calls they swore they’d make, the former clients they committed to call, the referrals they promised themselves they’d request; in their quest to come up with just the right words...the right strategy...the right story—to do the job well—they never begin.

Do the words, the strategies, and the stories have to be perfect? No! They just have to **BE**. That is, you have to get started and do the best you can...at that moment. Once you start, you can improve as necessary.

Doing a job well comes from the doing, not the planning. It means putting forth your best effort...and getting started. Sometimes, “good” is good enough...to get you started and on your way to a job well done. Roger D. Wentworth, Sandler Sales Institute, 937.427.9720 or www.roger.sandler.com

Trotwood Chamber Website

Have you visited the chamber’s website at www.trotwoodchamber.com recently? If not, we encourage you to do so. The chamber is now linked to Southern Ohio Chamber Alliance and greaterdaytonworks.com. SOCA is a link to benefits offered to members and will give an explanation of your benefits. Greater Dayton Works is a website which gives you the **POWER** to find the best employees and provides the tools you need to make them better. Visit our website, you will be surprised at the information available to you.

2007 Officers

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Dayton Hara Complex

President-Elect
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Dayton Center Courts

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Sandra K. Allen
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Bruce Kettelle
Totally Trotwood

Al Miller
Dayton Nutra Foods

John Smith
Trotwood-Madison City Schools

Michelle Shaw
United Theological Seminary

Sharon Thornton
Maria-Joseph Living Care Center

Executive Director

Marie Battle



New Member

Clara’ Heart

Membership Renewals

D’Laurin Electric
Green Star Trucking
Verizon

Chamber Connection

Board Nominations

In November, we will elect officers and board members for 2008. Officers serve a 1-year term and board members serve a 2-year term. The nomination committee would like to present a slate of nominees at our November 21 board meeting. If you are interested in serving, please call the chamber at 937.837.1484, e-mail your resume to trotwoodchamber@earthlink.net or mail to Trotwood Chamber of Commerce, P. O. Box 26507, Trotwood OH 45426. Submission deadline is November 9.

Upcoming Events

- October 16 SAVISCO Meeting, Maria-Joseph Living Care Center, 11 a.m.
- October 17 Trotwood Chamber Board Meeting, Trotwood, Trotwood Community Center, Noon
- October 20 Harvest Festival, Iams Homestead, 349 S. Broadway, 10:00 a.m. - 5:00 p.m.
- October 27 Trotwood Halloween Family Fun Walk, Madison Park, 301 S. Broadway, 5-7 p.m.
- November 3 Trotwood Rotary's Annual Pancake Breakfast, Trotwood-Madison High School, 4440 N. Union Rd. Contact Mike Etter at 854.7202 or Terry Lodge, 854.7217



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